

Value Chain Facilitation leads to motivated value chain actors who understand their challenges, and actively and jointly pursue their common goals. Structuring the facilitation process, identifying competencies and applying effective tools is crucial for successful value chain development.

Participants

You are experienced in analysing sub sectors and value chains and are familiar with value chain development approaches. You are working for an NGO, searching for effective facilitation approaches and tools. You are a consultant, wishing to offer value chain facilitation services. You are working for a donor, facilitating the design and implementation processes of value chain development projects.

Course Objectives

By the end of the course you will be able to design a structured facilitation process for pro-poor value chain development. You will understand the role facilitation plays in the various value chain development models. You will learn to identify and manage the sequential facilitation phases and define roles and tasks. You will be able to define and practice competencies for effective facilitation. You will learn how to deal with powers and conflicts. You will be familiar with tools and practices to facilitate actors to develop and implement their value chain strategies.



Making facilitation concrete by structuring the process

Course Outline

Day 1

- The role of facilitation in different value chain development approaches
- How to structure the facilitation process

Day 2

- How to identify, understand and ensure the interests of relevant stakeholders
- Motivating and supporting actors to develop and manage action plans

Day 3

- Ensuring the right competencies
- Dealing with powers and conflicts

Day 4

- Facilitation principles and practices
- Developing your next step

Training period

11 – 14 January 2011

07 – 10 June 2011

Costs in Euro

1,850

[Register](#)

